

MPower Musings May 2010.



May 2010 – The month of change – As part of our continuing investment and commitment to the market, we have moved from our former base in Rake, and we are pleased to announce that we now have new Headquarters in Alton, Hampshire.

The new Headquarters will support our growth throughout the next few years without compromising our service levels.

We now have increased capacity for storage for spares, hire UPS, SOHO UPS for shipment from stock, and an improved workshop and test area. Office space has also increased enabling us to expand our staffing levels to meet the requirements of our customers as the country rises out of recession.

As a result, we have recently recruited additional engineering staff to maintain service levels, and will soon be increasing admin support, as well as internal sales personnel.

We are continuing to supply and install a rising number of new UPS and are increasing our market share into increasingly diverse markets:

Aerospace, Media, Law Enforcement, Government, Legal, Building Societies, Banking, Financial Advisors, Recruitment, Power Stations, Consultants & Cosmetics Companies, Nuclear & Power.

The equipment ranges from 1kVA - 10kVA Single Phase UPS through Three-phase input/Single Phase output 10 – 20kVA UPS to Single Module & Multi-Module Three Phase input/output 10, 20, 30, 40, 60, 100, 200 & 400kVA UPS installations.

MPower UPS remains an independent company, and we are proud to be able to offer equipment from many different manufacturers, enabling us to provide the best Power Solution for each customer..

Service contracts are increasing in number, as MPower becomes known for Capability, Commitment and Competitiveness.

MPower UPS offers service support for the following equipment: Liebert - Emerson - Riello - Aros - AEC - Converex - EPI - APC - Silcon - Wood Group - Best - Powerware - Chloride - MGE - and many others - Generators, Emergency Lighting & Variable Frequency Drives.

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MPower Musings September 2009.

The end of our Financial year and an interesting year seeing many changes in the market place – mergers & acquisitions – closures - long established names disappearing, new names appearing.

MPower UPS Ltd continues in its growth having recruited additional staff to maintain service levels on the admin & maintenance side of the company on both the UPS & Nuclear Teams.

Call Outs have increased – Companies have, to save money, reduced the number of visits and/or delayed replacing battery systems past their sell by date with the consequence of dropping loads and costing more than saved. Battery replacements have increased in number as a result of this strategy with products from Enersys, Yuasa, Fiamm, HAZE, C&D Technologies, Power & Exide.

MPower's Sales of new UPS have increased and into diverse markets -

Aerospace, Media, Law Enforcement, Government, Legal, Building Societies, Banking, Financial Advisors, Recruitment, Power Stations, Consultants & Cosmetics Companies

The spread of size ranges from 1kVA - 10kVA Single Phase UPS through Three phase input/Single Phase output 10 – 20kVA UPS to Single & Multiple Three Phase input/output 60, 100 & 250kVA UPS installations with models encompassing DVD, DLPR, DLD, PWN, MLM, MDT & MP. MPower UPS has standardised on Riello UPS for the supply of new UPS – other manufacturers UPS are still available.



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