

## *MPower Musings September 2009.*

The end of our Financial year and an interesting year seeing many changes in the market place – mergers & acquisitions – closures - long established names disappearing, new names appearing.

MPower UPS Ltd continues in its growth having recruited additional staff to maintain service levels on the admin & maintenance side of the company on both the UPS & Nuclear Teams.

Call Outs have increased – Companies have, to save money, reduced the number of visits and/or delayed replacing battery systems past their sell by date with the consequence of dropping loads and costing more than saved. Battery replacements have increased in number as a result of this strategy with products from Enersys, Yuasa, Fiamm, HAZE, C&D Technologies, Power & Exide.

MPower's Sales of new UPS have increased and into diverse markets -

Aerospace, Media, Law Enforcement, Government, Legal, Building Societies, Banking, Financial Advisors, Recruitment, Power Stations, Consultants & Cosmetics Companies

The spread of size ranges from 1kVA - 10kVA Single Phase UPS through Three phase input/Single Phase output 10 – 20kVA UPS to Single & Multiple Three Phase input/output 60, 100 & 250kVA UPS installations with models encompassing DVD, DLPR, DLD, PWN, MLM, MDT & MP. MPower UPS has standardised on Riello UPS for the supply of new UPS – other manufacturers UPS are still available.



MPower UPS offers service support for the following equipment: Liebert - Emerson - Riello - Aros - AEC - Converex - EPI - APC - Silcon - Wood Group - Best - Powerware - Chloride - MGE - and many others - Generators, Emergency Lighting & Drives.

